

Regulated Introducer Due Diligence Questionnaire

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Name of firm:		
Firm address:		
Principal(s) owner(s), directors, shareholders and Senior Managers		
Pension Transfer Specialist/Advisers will be checked on Introductions		
Main contact	Name:	
	Role:	
	Telephone number:	
	Email address:	
Website address:		
FCA registration number:		
How long has the company been authorised by the FCA?		
Is the company directly authorised or authorised through a network?		
Do you have permission to be an Introducer from within your network?		



Do you have or have you ever had permission to transact defined benefit transfer business within your current firm?	
If not within your current regulated firm, is there an association or link to another regulated firm who has done defined benefit transfer business previously?	
If yes, please provide details?	
Within this previous business, please outline how much and what type of business you advised.	
If you are part of a Network, you have permission to become an Introducer and/or if there are permissions within the Network, why are you registering with EPA?	
If yes to any of the above, could you explain why do you no longer hold the permissions for this business?	
Does your firm have a model portfolio service (MPS), CIP or CRP proposition within your firm's Investment and/or Retirement proposition? Please provide details:	
Who manages your investment proposition?	
Please describe your investment proposition and approach to building investment portfolios for your clients - now and throughout retirement?	



Does the firm have a documented investment process, CIP or CRP or Investment committee? Please confirm that you have read our advice approach under EPA advice process, contained within the Introducer agreement.	
How many pension and investment related complaints were received by the firm in the preceding 24 months?	
How many were upheld? How many related to SIPP advice? How many for DB advice?	
How would you describe your investment approach?	
What cashflow modelling do you currently use for clients and please state the principle assumptions that you currently use when building your models.	